

CHECK OUT OUR NEW LOOK!

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Dear D.P.,

IPC Protects - and that is exactly what we have been doing for over twelve years. When I started Industrial Products Corporation in 1996, I did not want to be just another Rep firm or process instrumentation distributor. I wanted a company that brought out all of my strengths in teaching and training, as well as provide a real service to Industry - one that would expand on my experience and help others. That is why IPC has been focused on Electrical Safety in Hazardous Locations since the beginning. We are a resource for knowledge, education, and training, as well as a source for the products to protect plant, property and personnel.

This newsletter is designed as a tool to keep our very valued customers informed of the latest technologies and training in our areas of expertise. Protecting Industrial infrastructure has expanded beyond just hazardous locations and includes all connections between the control system and the field instruments. We will highlight a specific product or technology in each issue and invite you to learn. As always, we welcome your feedback. Feel free to call or write anytime. My staff and I are ready.

Kindest regards,

David P. Lambert

IPC'S OFFERINGS:

Alarm Solutions
Control Stations
DCS / PAC Controllers
Digital Displays / Controllers

**FEATURE:
EVERYTHING ETHERNET
FOR HARSH AND HAZARDOUS**



Industrial Ethernet is not new, but many of the Ethernet products for Industry are. Purveyors of industrial connectivity are expanding their offerings and increasing the capability of Ethernet products. This creates a new environment of affordability and compatibility, and enables a vast array of communication protocols to share real-time knowledge through a high-speed open system on a central network.

Adaptability - Protocols and automation components are linked into Ethernet networks through the wide range of media converters now being offered. (i.e. Serial-to-Ethernet)

Connectivity - Distance and geography are essentially eradicated as network control obstacles through wireless connectivity.

Safety - Ethernet networks now safely operate in harsh and hazardous environments with solutions in the form of Intrinsic Safety and durable cabling.

Security - Networks are more secure and reliable than ever before with multi-layer protection from industrial Ethernet security devices.

Take a look at some of our unique offerings:

[Intrinsically Safe Ethernet](#)
[Industrial Ethernet Security Appliance](#)
[Ethernet to Fiber](#)
[Ethernet Modbus Gateway](#)
[Serial to Ethernet](#)
[Scalable Automation Solutions](#)
[Industrial Wireless](#)
[Industrial Ethernet Cabling](#)
[Explosionproof/Intrinsically Safe Ethernet Couplers](#)

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Industrial Network Security
Industrial PC Workstations
Industrial Wireless
Instrumentation
Intrinsic Safety
Lightning / Surge Protection
NEMA Electrical Enclosures
Power Quality Monitoring
Precision Pressure Sensors
Process I/O
Purge / Pressurization Systems
RTU's / Dataloggers
Temperature Sensing

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